Introduction to super in local government

























Disclaimer



This seminar provides general information only. It has been prepared without taking into account your individual objectives, financial situation or needs. You must not rely on this information alone as a sole or primary source of advice or guidance for the purpose of making decisions about your superannuation options.

If you are interested in exercising your options in LGIAsuper in relation to a matter referred to in this presentation you should obtain the relevant Product Disclosure Statement and consider contacting an LGIAsuper representative who can give you appropriate advice which does take into account your particular objectives, financial situation and needs.

Agenda





- About us
- Super in local government
- Contributions
- Investments
- Insurance
- Member online
- Next steps



About us

About LGIAsuper





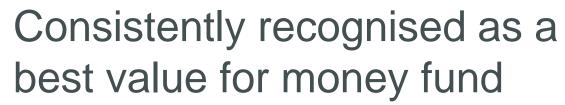
- Improved financial and retirement outcomes for our members for over 50 years
- Profit for members fund
- Low fees and genuine value
- Consistent, optimised returns
- Long-term financial solutions

Award winning fund













- SuperRatings Platinum rating in 2017 for 9th year in a row
- Chant West Five Apple rating





What our members tell us

- 97% satisfaction rating
- 78% say greater financial returns compared to other funds



Commitment to communities



We visit regions across Queensland to provide:

- support in understanding superannuation options and obligations
- relevant, informative and easy to follow presentations
- opportunity for individual meeting with an LGIAsuper representative
- access to LGIAsuper's advice services





Contributions

Queensland local government act





Permanent employees

First year:

employer 9.5%

After 1 year or optional in first year:

- employer 12%
- employee 6%

Member contributions



Salary sacrifice or after tax?



After tax

taxed at marginal tax rate

Salary sacrifice

taxed at 15%

Contribution comparison





Pay income tax of \$12,147

After tax contribution of \$3,600*

Take home annual pay \$44,253. \$3,600 added to super

Annual salary of \$60,000

Salary sacrifice contribution of \$5,625**

Pay income tax of \$10,122

Take home annual pay \$44,253. \$4,781 added to super

^{*}Compulsory after tax 6%

^{**}Compulsory salary sacrifice 6% plus personal contributions



Investments

LGIAsuper's philosophy



Consistent, optimised returns

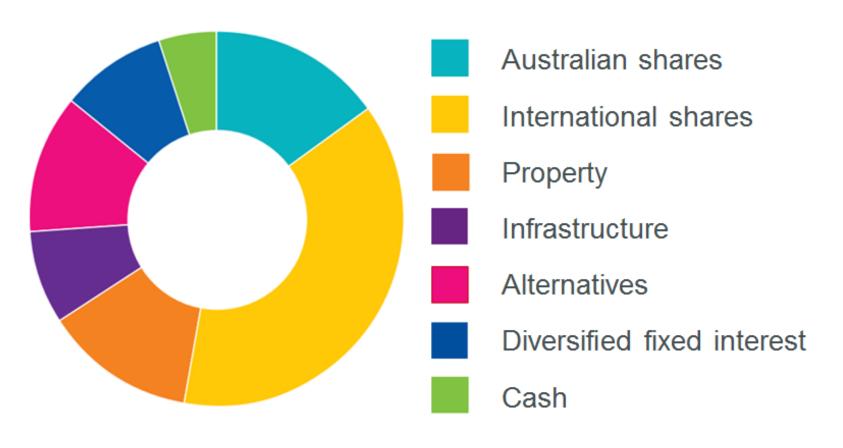
- Solid performance
- Downside protection
- Monopolistic assets
- Access to niche assets



MySuper Lifecycle



Strategic asset allocation (under 75)



Investment returns



			Year ending 30 June (%)			3 yr average % p.a.	5 yr average % p.a.
Investment option	2017	2016	2015	2014	2013	to 30/6/2017	to 30/6/2017
MySuper Lifecycle							
Under 75	10.08	3.26	8.18	12.30	13.95	7.13	9.49
75 plus	7.25	4.12	6.79	9.74	10.08	6.04	7.57
Ready-made							
Aggressive	12.90	2.37	9.75	15.05	17.86	8.25	11.46
Diversified Growth	10.08	3.26	8.18	12.30	13.95	7.13	9.49
Balanced	7.25	4.12	6.79	9.74	10.08	6.04	7.57
Stable	4.90	4.16	5.31	7.17	7.16	4.79	5.73
Defensive	2.95	3.79	4.14	5.56	4.86	3.62	4.25
Socially responsible	•						
SR Balanced	7.23	0.77	8.87	11.78	16.73	5.56	8.95
SR Australian Shares	10.23	1.82	7.83	15.85	28.86	6.57	12.56
Single asset class							
International Shares	18.10	-1.14	17.01	17.63	26.57	10.96	15.26
Australian Shares	9.65	1.05	3.42	15.44	15.82	4.64	8.91
Property	7.51	12.59	9.26	8.53	10.47	9.77	9.66
Div. Fixed Interest	0.82	4.36	3.58	5.17	2.35	2.91	3.25
Cash	1.72	1.78	2.07	2.47	3.18	1.86	2.24



Insurance

Default cover



Death

- Unit based
- Reduces with age

TPD

- Unit based
- Reduces with age
- Waiting period

Income

- 90-day wait
- 2-year benefit
- 75% of salary

Default cover automatically accepted

Tailor your cover





- Cover to suit you
- Occupational risk
- Life events
- Special offer



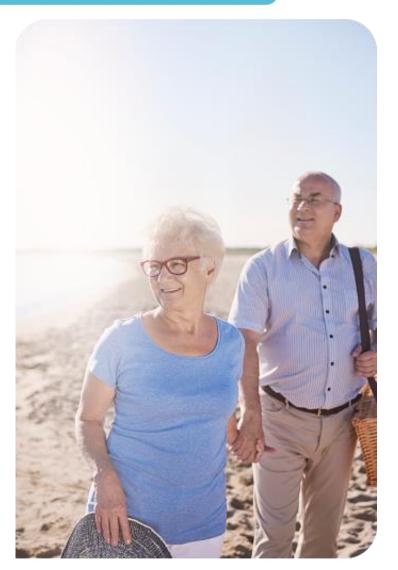
Beneficiaries

Beneficiary nominations



Nominations can be:

- preferred
- binding
- reversionary





Member online

Consolidation of super



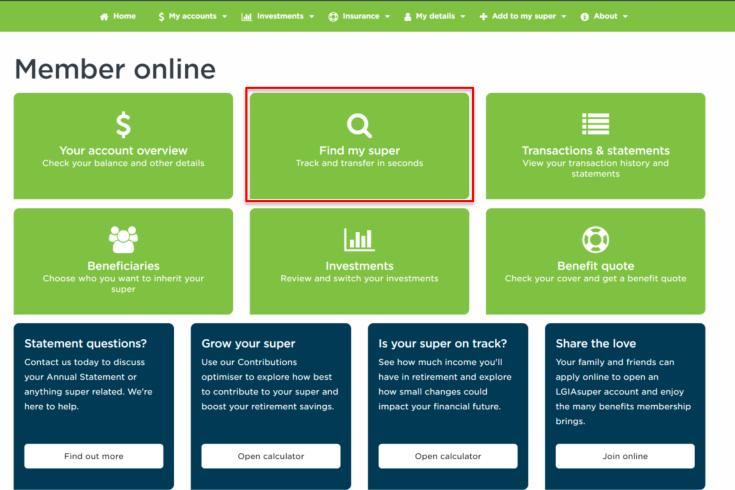


- Save on fees
- Consider insurance
- Easy to keep track of and manage
- 'Find my super' online
- Uses ATO SuperMatch

Member online

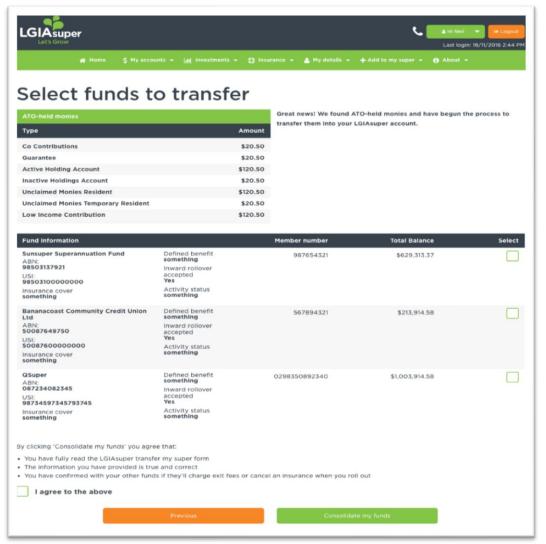






Member online: find my super





- Select the fund you want to transfer to your LGIAsuper account.
- Tick the box 'I agree to the above.'
- Click 'Consolidate my funds.'

Next steps



- Join LGIAsuper
- Contributions
- Consolidate
- Insurance
 - Add beneficiaries
 - Occupational risk rating
 - New member special offer





Getting the right advice

- Information
- Personalised advice
- Email: info@lgiasuper.com.au
- Phone: 1800 444 396













Grow with us.